

Anthony Davis and Wendy Chang Author Chapter in Book on the Mechanics of Law Firm Profitability

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Anthony E. Davis and Wendy Chang authored the chapter “Increasing Profitability by Improving Client Intake,” in the book, *The Mechanics of Law Firm Profitability: People, Process, and Technology*, published by the Ark Group. The chapter covers topics such as client selection, engagement letters and fee agreements.

For more information on [The Mechanics of Law Firm Profitability: People, Process, and Technology](#), visit the Ark Group website.

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