

Ron Mallen Quoted in Law360 Article on How Legal Malpractice Lawyers Can Win Business

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Ronald E. Mallen was quoted in a *Law360* article titled, “How Legal Malpractice Lawyers Can Win Business.”

The article examines the best ways for legal malpractice attorneys to win business from current and new clients. Stating that providing quality work and building a reputation on that work will help build a successful business. Mr. Mallen is quoted as saying, “Recognition and reputation take time to build,” and that “there really is no shortcut.” The article includes tips from legal malpractice experts such as “develop a thick skin,” and “attend key conferences,” to get attorneys moving in the right direction.

Read the full article “[How Legal Malpractice Lawyers Can Win Business](#),” on *Law360*’s website. Please note, a subscription is required.

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