

Frank A. Mazzagatti, PhD

New York, NY

Iselin, NJ

He/His

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About Frank

Frank represents institutional and individual health care providers, hospitals, group practices, skilled nursing facilities, and specialty pharmacies, among other industry practitioners. His practice focuses on corporate transactions, regulatory compliance, license defense, accreditation, and third-party commercial and governmental audits. He also represents clients in responding to investigations by the Office of the Attorney General, the US Attorney, and other governmental entities or licensing bodies.

Frank creates strategic plans and regulatory analyses regarding C-suite operations for shareholders, members, and boards of directors. He has extensive experience representing appellants at all levels of appeal for Medicare and Medicaid controversies. Frank has created a New York State precedent with promissory note planning. He has also helped providers save millions of dollars by defending them against health insurance overpayment audits. Frank has successfully challenged carriers' erroneous use of statistical extrapolation and/or misuse of Current Procedural Terminology (CPT®) codes and local coverage determinations.

Frank has an extensive track record of obtaining Medicare and Medicaid reinstatements for clients who were excluded for various reasons. He defends licensees before the Office of Professional Medical Conduct as well as the Office of Professional Discipline.

Frank's Affiliations

- American Bar Association
- New York State Bar Association
- Nassau County Bar Association

- New York State Pain Society, Executive Director/General Counsel, 2024 – present
- Healthcare Executive's Club

Areas of Focus

Industries: Healthcare; Healthcare Regulation, Compliance & Licensing; Healthcare Transactions; Hospitals, Rural Health Systems & Service Providers ; Life Sciences & Pharmaceuticals

Services: Regulatory & Compliance

Experience

- Obtained dismissal of all claims in the United States District Court for the Eastern District of Kentucky in defense of a former healthcare CEO facing fraud and breach of contract allegations.
- Obtained an American Health Law Association (AHLA) arbitration award, withdrawing all claims against client for fraud and breach of contract.
- Led the representation of a client as lead counsel in the sale of his business through a multi-state asset purchase transaction structured with an F-Reorganization for tax efficiency.
- Represented buyer of an acute care hospital in New Jersey and served as facility chief legal officer during the transition of ownership.
- Represented the seller of a New York urgent care center to a national urgent care provider network.
- Represented a New York multi-license provider against misconduct and fraud allegations from the Boards of Physical Therapy, Acupuncture and Massage Therapy. Matter resolved with one recordkeeping violation rather than license revocation as initially sought.
- Represented a provider with multiple Medicare overpayments totaling over \$3.0 million. Extrapolation and coding attacks resulted in recalculation of overpayment and the matter settled for \$125,000.
- Represented a California physician who was excluded by the Office of the Inspector General for Medicare services. Matter resulted in the successful reinstatement of the provider.

Recognition

- Maurice A. Deane School of Law at Hofstra University, Health Law Committee

Credentials

Education

Maurice A. Deane School of Law at Hofstra University, JD, 2010

Columbia Southern University, PhD, 1999

State University of New York at Empire State College, BS, 1991

Bar Admissions

New Jersey

New York

Court Admissions

US District Court for the Eastern District of New York

US District Court for the Southern District of New York

Interests

Did you know...

Frank is an avid club tennis player and holds a second-degree kickboxing black belt. He also enjoys spending time with his wife and young daughter.

Community/Civic Activities

- Roslyn Rescue Fire Co., President, EMS Captain and Member, 1991 – 1999

Thought Leadership

Presentations

- “Captivating the C-Suite: A Workshop for Senior Living Visionaries,” LeadingAge Illinois Annual Meeting & Expo, July 21, 2025
- “C-Suite Pre-Conference Workshop,” LeadingAge Iowa, Altoona, Iowa, May 6, 2025
- “Significant Changes to SNF Medicare Revalidation and Disclosure Requirements: What You Need to Know,” LeadingAge Illinois, Webinar, January 16, 2025
- “‘Lies’ by The Rolling Stones: Health Care False Claims Act Liability,” Hinshaw University, CLE Webinar, November 21, 2024
- “The Anatomy of a Medicare Audit,” Illinois Association of Healthcare Attorneys 42nd Annual Health Law Symposium, Chicago, Illinois, and Virtually, November 7, 2024
- “Legal Issues Surrounding Employment Arrangements and Regulatory Matters Associated with Establishing Private Practices,” Nassau University Medical Center, East Meadow, New York, October 15, 2024
- “The Grand Healthcare System,” Annual New York State (NYS) Medicaid Corporate Compliance Training, 2020 – 2022
- “Implementing an Effective Compliance Program Under Amended Section 363-d of New York State Social Services Law,” 100+ multi-site skilled nursing facilities in New York State, 2020

Publications

- Frank is a frequent writer on the topic of Medicaid overpayments and federally funded healthcare programs.

Events

- Frank A. Mazzagatti Discusses the False Claims Act at the IAHA Annual Health Law Symposium, Nov 6, 2025
- Hinshaw Attorneys Present at Firm-Sponsored LeadingAge Illinois 2025 Annual Meeting & Expo, Jul 21, 2025
- Frank A. Mazzagatti Presents at the Spring Conference Solutions Expo, May 6, 2025
- Frank Mazzagatti to Present at the IAHA 42nd Annual Health Law Symposium, Nov 7, 2024
- Frank Mazzagatti to Discuss Regulatory Matters in Private Practice at Nassau University Medical Center Event, Oct 15, 2024

In The News

- Hinshaw Partners Discuss the Legal Obstacles of Proposed \$880 Billion Medicaid Budget Cuts, Apr 8, 2025

Press Release

- Hinshaw Expands Health Care Practice on East Coast, May 15, 2024

Webinar

- Frank Mazzagatti Presents a Webinar on SNF Medicare Revalidation and Disclosure Changes, Jan 16, 2025