

Eliot C. Abbott

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He/Him

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About Eliot

Eliot has decades of experience in domestic and international business transactions across both private and public sectors. He advises clients on tax, contracts, financial and compensation planning, mergers and acquisitions, exit strategies, and overall business structuring in diverse industries, including telecommunications, internet commerce, real estate development and construction, international distribution, and project finance.

He also counsels senior and mezzanine lenders and equity participants on maximizing return on invested capital, borrower bankruptcy, inter-creditor disputes, successor developer liability, and contractual rights and obligations involving developers.

Eliot represents a small publicly held radiology group, its private subsidiaries, and their related partners and affiliates. He also has substantial experience with domestic and international distribution agreements, including those involving Snapple, Coca-Cola, and one of its bottlers. Additionally, he has worked with a group engaged in extensive negotiations with Coca-Cola regarding the establishment of a bottling facility in Cuba.

Areas of Focus

Industries: Cannabis ; Real Estate

Services: Business Formation, Governance & Commercial Contracts; Corporate & Transactions; Mergers & Acquisitions; Real Estate Transactions & Lending; Tax

Experience

- Represented buyer/operator in the acquisition of a gas station convenience store, subsequent sale, and leaseback for management of the operation. The \$3.5 million deal included fuel supply agreements, and environmental testing and liability contracts for the property in the Space Coast Region of Florida.
- Represented real estate client in the sale of real estate and intangibles, and joint venture for development of a multifamily apartment community.
- Represented the purchaser in the acquisition of 14 separate properties over time for an assemblage project with financing encumbering the properties in the amount of \$7.6 million.

Recognition

- *Martindale-Hubbell*, AV® Peer Review Rating
- *South Florida Legal Guide*, Top Lawyer in South Florida, Corporate, Business and Real Estate Law, 2007, 2010, and 2014
- *Florida Super Lawyers*, 2007 – 2012
- *Daily Business Review*, Top Dealmaker of the Year, 2007
- *Florida Trend Magazine*, Legal Elite
- *Florida Monthly*, Florida Top Lawyer
- *South Florida Business Journal*, Best of the Bar

Credentials

Education

University of Miami School of Law, LLM, 1976

University of Florida Levin College of Law, JD, 1973

University of Florida, BS, BA, 1971

Bar Admissions

Florida

New York

Thought Leadership

Presentations

- “Overview: Rising Sea Levels and Their Impact on Business,” Local Board Attorneys Council Meeting for Florida Realtors, Orlando, Florida, January 25, 2018

Events

- Sea Level Rise & Climate Change Conference [Cancelled], Mar 31, 2020
- Third Annual Sea Level Rise & Climate Change Conference Digging for Sea Level Rise Solutions: The Economic Effects of Sea Level Rise on Corporate Decision-Making, Apr 4, 2019
- Hinshaw's Second Annual Climate Change Conference: "Thinking Beyond Risk", Apr 11, 2018

In The News

- Eliot Abbott Discusses the Property Value Benefits of Securing Land Use and Zoning Change Approvals, Access to Public Transportation, Apr 28, 2023
- Second Annual Hinshaw/FIU Climate Change Conference to Focus on Economic Impacts to Insurance, Lending and Real Estate Industries, Mar 27, 2018
- Eliot Abbott Quoted in Miami Today Article on Small Business Lending Growth, Jan 15, 2015
- Eliot Abbott Quoted in Miami Today Article on Startup Funding, Oct 8, 2014
- Tim Sullivan and Eliot Abbott Author Article on Delayed Implementation of JOBS Act Provisions, Mar 5, 2013

Press Releases

- Hinshaw Publishes Updated Real Estate Deal Book, Apr 24, 2024
- Hinshaw Successfully Stages Third Annual Climate Change and Sea Level Rise Conference, Apr 9, 2019
- Hinshaw and Florida International University Successfully Conclude Second Annual Climate Change and Sea Level Rise Conference, Apr 24, 2018
- Hinshaw Hosts Climate Change Dinner and Sponsors National Resiliency Conference, May 17, 2017
- Eliot Abbott, Elizabeth Baker and Paul Gamm Receive Recognition in 2016 South Florida Legal Guide, Feb 23, 2016