

Daniel R. Conte

Boston, MA

He/Him

📞 617-213-7000

✉️ dconte@hinshawlaw.com



About Dan

Dan is a seasoned litigator who represents insurance companies in complex coverage disputes and defends professionals against liability claims.

Dan represents insurers in first- and third-party insurance coverage matters, securing multiple summary judgments for insurance carrier clients. He also obtains dismissal orders for insurer clients against allegations of bad faith and unfair claim settlement practices.

In addition, Dan provides strategic counsel on intricate coverage issues. With extensive experience in policies such as commercial general liability (CGL), commercial and personal auto, homeowners, directors and officers (D&O), builder's risk, workers' compensation, employers' liability, and advertising injury, Dan offers guidance on claims management and policy interpretation. Additionally, he counsels his insurer clients on sensitive claims, helping them navigate the complexities of claims handling and risk management.

Dan also represents attorneys and law firms, real estate agents and brokers, insurance specialists, securities brokers, financial advisors, broker-dealers, and tax professionals, in all aspects of professional liability claims in federal and state court litigation, regulatory proceedings, and disciplinary matters before state licensing agencies.

His practice also extends to securities arbitration cases before the Financial Industry Regulatory Authority (FINRA), representing broker-dealers, registered representatives, and financial advisors as to customer disputes involving suitability, failure to supervise, lack of due diligence, and unauthorized trading. Dan's understanding of the regulatory landscape, combined with his litigation experience, enables him to deliver comprehensive and effective representation to protect his clients' reputations and business interests.

Dan's Affiliations

- Massachusetts Bar Association
- American Bar Association
- Boston Bar Association
- Professional Liability Underwriting Society

Areas of Focus

Industries: Insurance

Services: Bad Faith, Market Conduct & Extra-Contractual Liability;
Insurance Coverage Litigation & Counseling; Litigation & Trial

Experience

- Successfully obtained summary judgment in favor of an insurer client, with the court ruling there was no duty to defend or indemnify under a liability policy for a high-value bodily injury claim.
- Secured summary judgment for an insurer client, with the court finding that the alleged property damage was not caused by a covered occurrence and was excluded under the policy's terms.
- Successfully obtained early dismissal of an insured's bad faith claim under G.L. c. 93A and 176D, as the coverage disclaimer was based on at least a plausible interpretation of the insurance policy.
- Achieved a defense verdict for an attorney client in a legal malpractice case after a three-week jury trial.
- Secured a dismissal from a FINRA arbitration panel in favor of a broker-dealer client in a case involving fiduciary claims brought by a consumer/customer.

Recognition

- *Best Lawyers: Ones to Watch*, Insurance Law, 2023 – 2025; Professional Malpractice Law, 2023 – 2025
- *Massachusetts Super Lawyers*, Rising Star, 2023

Credentials

Education

Suffolk University Law School, JD, *cum laude*, 2012

Roger Williams University, BA, *magna cum laude*, 2006

Bar Admissions

Massachusetts

Court Admissions

US Court of Appeals for the First Circuit

US District Court for the District of Massachusetts

Interests

Did you know...

Dan is an avid reader of non-fiction who stays physically active through running and regular workouts. His exercise routine often includes a soundtrack of 90s hip-hop. No matter how busy he gets, he always makes time to cheer on the Patriots, Celtics, and Red Sox.

Community/Civic Activities

- For Kids Only Afterschool, Board of Directors

Thought Leadership

Presentations

- Co-Presenter, “Effective Deposition Practice,” Hinshaw University, CLE Webinar, April 17, 2025
- Moderator, “Walking the Tightrope: Defending Cases with Significant Coverage Issues,” Hinshaw’s 24th Annual Legal Malpractice & Risk Management Conference (LMRM), Chicago, Illinois, March 5, 2025
- Moderator, “Tug-of-War: How Insurers and Plaintiffs Manage Significant Coverage Issues in Malpractice Claims,” Hinshaw’s 23rd Annual Legal Malpractice & Risk Management Conference (LMRM), Chicago, Illinois, March 7, 2024
- Moderator, “Covering the Bases: Common Legal Malpractice Insurance Concerns in a New Age,” Hinshaw’s 22nd Annual Legal Malpractice & Risk Management Conference (LMRM), Chicago, Illinois, March 8, 2023

Publications

- Chapter Co-Author, “Professional Liability Insurance Issues,” *MCLE: Massachusetts Liability Insurance Manual*, 2021 and 2022
- “Note, Swept Under the Rug: The Brady Disclosure Obligation in a Pre-Plea Context,” *Suffolk Journal of Trial & Appellate Advocacy* 74, 2012

Lawyers for the Profession® Alert

- Avvo Shuts Down its Legal Services Product in Wake of Ethics Opinions Warning Attorneys Not to Participate, Aug 14, 2018

Press Releases

- 105 Hinshaw Lawyers Recognized in 2025 Editions of Best Lawyers in America and Ones to Watch, Aug 15, 2024
- 101 Hinshaw Lawyers Recognized in 2024 Editions of Best Lawyers in America and Ones to Watch, Aug 17, 2023
- Eighty-Seven Hinshaw Lawyers Recognized in 2023 Editions of Best Lawyers in America and Ones to Watch, Aug 18, 2022
- Hinshaw Announces Election of 15 New Partners In Ten U.S. Offices, Jan 3, 2022