



Insurance Transactions

Strategic Counsel for Complex Deals in the Insurance Industry

Transactions in the insurance sector require more than just contract drafting. They demand a nuanced understanding of the regulatory environment, market forces, and operational realities driving the deal. At Hinshaw, we help insurers, reinsurers, intermediaries, and investors structure, negotiate, and close transactions that advance business objectives while meeting regulatory requirements.

Our experience spans mergers and acquisitions, joint ventures, portfolio transfers, reinsurance agreements, capital raises, and strategic partnerships. Whether the transaction involves a domestic insurer, a cross-border acquisition, or a restructuring in response to evolving market conditions, we deliver the legal insight and industry perspective necessary to protect your interests and position your business for growth.

We represent insurers in both life and property/casualty markets, as well as reinsurers, managing general agents (MGAs), and other insurance market participants. Working side-by-side with your leadership team, we align our legal strategy with your business goals, manage deal risk, and guide you through each step of the process—from due diligence to post-closing integration.

Holistic, Client-Centric Approach: We collaborate closely with claims professionals, underwriters, and senior management – integrating corporate, regulatory, litigation, and risk management perspectives – to offer end-to-end solutions addressing both immediate challenges and long-term strategic goals.

Cross-Border Representation: As a founding member of [Global Access Lawyers](#) – an alliance of leading insurance law firms across the globe – Hinshaw represents major insurers worldwide and delivers tailored legal solutions for clients with cross-border insurance needs.

Fully Integrated Team: Our multidisciplinary team leverages deep experience across insurance law, regulatory affairs, corporate governance, and litigation. We deliver practical legal strategies that help clients navigate complex challenges, seize new opportunities, and achieve their business goals.

Areas of Focus

Capital Raising & Corporate Structuring

We guide insurers through debt and equity financings, corporate reorganizations, and the formation of captive insurers, aligning capital strategies with long-term business goals.

Joint Ventures & Strategic Alliances

We help clients form and govern joint ventures, managing general agency arrangements, and other collaborative partnerships to achieve growth objectives while protecting competitive advantage.

Mergers & Acquisitions

We advise insurers, reinsurers, and intermediaries on the acquisition and sale of insurance entities, business units, and books of business, providing strategic counsel from initial structuring through regulatory approval and closing.

Reinsurance Transactions

Our attorneys structure and negotiate treaty and facultative reinsurance agreements, commutations, loss portfolio transfers, and other risk-transfer arrangements, ensuring compliance and operational alignment.

Run-Off & Restructuring Transactions

Our team advises on legacy portfolio transfers, restructuring of liabilities, and runoff management strategies, helping clients reduce risk exposure and optimize balance sheets.

Trusted Counsel for Market-Moving Deals

Insurance transactions are high-stakes, involving multiple stakeholders, intricate approval processes, and business-critical timelines. Hinshaw brings the experience, relationships, and precision needed to move deals forward without compromising compliance or strategic goals. From structuring transformative acquisitions to executing specialized reinsurance arrangements, we help our clients seize opportunities and navigate complexity with confidence.

Insights

Press Release
Mar 3, 2025

Scott Seaman Recognized as a Top Insurance Author in the JD Supra 2025 Readers' Choice Awards

To Find Out More Contact



Pedro E. Hernandez

Partner

Miami

📞 305-428-5043



Scott M. Seaman

Partner

Chicago

📞 312-704-3699



Anthony J. Zeoli

Partner

Chicago

📞 312-704-3076

Related Capabilities

Banking & Financial Institutions

Commercial Finance

Corporate & Transactions

Due Diligence

Financial Services

Insurance

Insurance Coverage Litigation & Counseling

Insurance Regulatory & Compliance

International Law & Alliances

Mergers & Acquisitions