HINSHAW



AGENDA

2024 Auto Finance Seminar:

Driving Ahead: Auto Finance Insights from Industry Leaders May 15 - 16, 2024

> Hinshaw Chicago Office 151 North Franklin Street | Suite 2500 | Chicago, IL

WEDNESDAY, MAY 15

6:30 pm – 8:30 pm	Welcome Dinner RPM Italian 52 W. Illinois St. Chicago, IL
	THURSDAY, MAY 16
8:30 am – 9:00 am	Seminar Check-In & Breakfast Town Hall Foyer
9:00 am – 9:15 am	Welcome Town Hall Room
9:15 am – 10:00 am	Plenary Session #1 – Regulatory Overdrive: What to Expect in 2024 and Beyond Town Hall Room
	 Speakers: <u>Lauren Campisi</u>, Hinshaw & Culbertson LLP, New Orleans <u>Vaishali Rao</u>, Hinshaw & Culbertson LLP, Chicago <u>John Redding</u>, Alston & Bird, Charlotte This session will address recent federal and state enforcement actions, regulatory priorities, and trends impacting the automotive finance industry.



THURSDAY, MAY 16		
10:00 am – 10:15 am	Networking Break Town Hall Foyer	
10:15 am – 11:00 am	Plenary Session #2 – The FTC's CARS Rule Town Hall Room	
	Speakers: <u>Dustin Alonzo</u> , Hinshaw & Culbertson LLP, New Orleans <u>David Gemperle</u> , Nisen & Elliott, LLC, Chicago	
	This session will include a deep dive into the CARS Rule, the latest on the Petition for Review, and what the Rule means for assignees and commercial lenders.	
11:00 am – 11:15 am	Networking Break Town Hall Foyer	
11:15 am – 12:00 pm	Plenary Session #3 – Privacy, Information Sharing & Connected Cars Town Hall Room	
	Speakers: <u>Cathy Mulrow-Peattie</u> , Hinshaw & Culbertson LLP, New York <u>John Ryan</u> , Hinshaw & Culbertson LLP, Chicago	
	This session will address the state of the law on federal and state privacy, information sharing, and artificial intelligence impacting the automotive finance industry.	
12:00 pm – 1:15 pm	Lunch	
1:15 pm – 2:00 pm	Concurrent Session #1A: Commercial – Recent Bankruptcy Trends Impacting Dealer Cases Relationships Room	
	Speakers: <u>Kim Gaqe,</u> Cooksey, Toolen, Gage, Duffy & Woog, Costa Mesa <u>Stephen Strohschein</u> , Hinshaw & Culbertson LLP, Baton Rouge	
	This session will discuss the pros and cons of receiverships for dealer cases, issues related to selling vehicles out of trust, and third-party releases, among other updates.	
1:15 pm – 2:00 pm	Concurrent Session #1B: Consumer – Ancillary Products – Past, Present & Future State of Regulatory Expectations Town Hall Room	
	Speakers: <u>Lauren Campisi</u> , Hinshaw & Culbertson LLP, New Orleans <u>John McPherson</u> , Hinshaw & Culbertson LLP, Los Angeles <u>Travis Moore</u> , Guaranteed Asset Protection Alliance, Motor Vehicle Protection Product Association and Service Contract Industry Council, Kansas City	
	This session will discuss the regulation of ancillary products specific to the automotive finance industry, current legislative and regulatory trends impacting the sale, financing, and administration of these products, and recommendations for maintaining effective compliance programs to mitigate risk.	



THURSDAY, MAY 16		
2:00 pm – 2:45 pm	Concurrent Session #2A: Commercial – Mitigating Risks in Commercial Credit for Dealers Relationships Room	
	Speakers: <u>Kim Gage</u> , Cooksey, Toolen, Gage, Duffy & Woog, Costa Mesa <u>Ofonedu-Ime Goodwyn</u> , Hinshaw & Culbertson LLP, Miami <u>Stephen Strohschein</u> , Hinshaw & Culbertson LLP, Baton Rouge	
	In this session, we will revisit lessons learned from the past and provide recommendations for developing successful strategies for documenting transactions, maintaining lien priority, and managing defaults and workouts.	
2:00 pm – 2:45 pm	Concurrent Session #2B: Consumer – FCRA Litigation Updates, Regulatory Enforcement Trends & Compliance Recommendations Town Hall Room	
	Speakers: <u>David Schultz</u> , Hinshaw & Culbertson LLP, Chicago <u>Gregg Stevens</u> , Hinshaw & Culbertson LLP, Dallas <u>Akeela White</u> , Hinshaw & Culbertson LLP, Chicago	
	This session will cover the latest FCRA litigation and regulatory enforcement updates impacting the automotive finance industry and provide recommendations to mitigate risk.	
2:45 pm – 3:00 pm	Networking Break Town Hall Foyer	
3:00 pm – 3:45 pm	Concurrent Session #3A: Commercial – Dealer Due Diligence & On-Going Monitoring Relationships Room	
	Speakers: <u>Dustin Alonzo</u> , Hinshaw & Culbertson LLP, New Orleans <u>Lauren Campisi</u> , Hinshaw & Culbertson LLP, New Orleans <u>Stewart Spielman</u> , Hinshaw & Culbertson LLP, Baton Rouge	
	This session will discuss recommendations for effective dealer due diligence and on-going monitoring to reduce credit and compliance risks.	
3:00 pm – 3:45 pm	Concurrent Session #3B: Consumer – Licensing & State Law Updates Town Hall Room	
	Speakers: <u>Bonnie Dye</u> , Hinshaw & Culbertson LLP, New Orleans <u>Adair Kingsmill</u> , Hinshaw & Culbertson LLP, New Orleans	
	This session will discuss recent licensing and state law updates specific to the auto finance industry.	
3:45 pm – 4:30 pm	Concurrent Session #4A: Commercial Lending Updates – Corporate Transparency Act, Rule 1071 and State Commercial Lending Disclosures Relationships Room	
	Speakers: <u>Dustin Alonzo</u> , Hinshaw & Culbertson LLP, New Orleans <u>Stephen Strohschein</u> , Hinshaw & Culbertson LLP, Baton Rouge	
	This session will address how the Corporate Transparency Act, status of challenges to CFPB Rule 1071, and state commercial lending disclosures impact the auto finance industry.	



3:45 pm – 4:30 pm	Concurrent Session #4B: Leasing Updates – Contracts, Licensing, Litigation, EVs, and Legislation Town Hall Room
	Speakers: <u>Ken Rojc</u> , Nisen & Elliott, Chicago <u>Lauren Campisi</u> , Hinshaw & Culbertson LLP, New Orleans
	This session will cover lease contract issues, business license requirements, lease litigation, EV trends and recent lease legislative developments.
4:30 pm – 5:00 pm	Closing Remarks Town Hall Room
5:00 pm – 6:00 pm	Happy Hour Reception 35 th Floor Rooftop or Town Hall Foyer