

# Representative MATTER



## A Leading Regional Healthcare Specialty Practice

*Corporate Development, Business & Regulatory Strategy, Due Diligence & Integration Services*

**Issue:** One of the nation's largest healthcare specialty practices received an unsolicited offer from a private equity firm to purchase a substantial interest in its business.

**Action:** Hinshaw was brought in to manage all business and legal aspects relating to the transaction. Hinshaw handled the due diligence, financial aspects, negotiation, legal documentation, business strategy refinement, regulatory and legal compliance for the new entity, development of alternative strategic options, corporate governance, organizational design, executive transitions and on-boarding, and business development.

**Impact:** Through the course of our work with the client, we determined that the transaction could not be consummated on terms that would protect the interests and objectives of our client, notably valuation and operational autonomy. As a result of this determination, our client is now pursuing other strategic options.